



For Immediate Distribution

15th May 2015

The PAS Group Trading Update

The PAS Group Limited (PAS, ASX: PGR) advises that based on its expected second half FY2015 ("2H FY2015") wholesale orders and having updated its retail sales projections for the balance of 2H FY2015, the Company expects the EBITDA for FY2015 to be in the range of \$20.0m - \$21.5m.

On this basis PAS expects the 2H FY2015 EBITDA to be in the range of \$11.3m to \$12.8m compared to 1H FY2015 EBITDA of \$8.7m.

The key contributing factors in the improved 2H FY2015 results relative to 1H FY2015 have been:

- An improvement in the performance of the Designworks business due to the success of the new brands and licences launched;
- Second half growth in Black Pepper delivered through like for like sales growth and the new store roll out program;
- Second half performance and year on year growth in Review delivered through new stores and online sales growth;
- Following the introduction of the revised product range, improved second half wholesale performance in Metalicus; and
- Continued growth in online sales across all retail brands.

The Company remains focused on delivering its growth strategy, including the new store roll out program, growth in online and digital, the introduction of new brand licences, growing the new sports business, continued enhancements to the PAS customer loyalty programs and improvements in operating efficiency.

The PAS Group has a strong balance sheet and continues to evaluate potential acquisition opportunities.

The Board confirms its commitment to the Group's stated dividend policy to target fully franked dividends in the range of 70%-80% of net profit after tax.

The estimates provided in this update in relation to the half year and full year ending 30 June 2015 are preliminary in nature, subject to finalisation by the Company and review by the Company's external auditors. Full details of the results will be available with the release of the PAS Group's full year results in August.

-ENDS-

For further information, please contact:

The PAS Group
Mr. Eric Morris
Chief Executive Officer & Managing Director
(03) 9902 5501

Citadel-MAGNUS
Mr. Matthew Gregorowski
(02) 9290 3033

Mr. Matthew Durbin
Chief Financial and Operations Officer
(03) 9902 5525